**CARRICULUM VITAE**

**Prashant Sagar Tilekar**

**Mangalpet post office, Haralayya**

**Samaj, Bidar.**

**Tq: Bidar**

**Dist: Bidar**

**Mob: +91 8660032505**

**Mails4me.prashantst1989@gmail.com**

Professional Objective:

“Seeking a challenging position in an eminent organization, where I can enhance my skills and utilize my experience in achieving goal.”

Professional Experience**:**

Verbal Communication, Microsoft Office Skills, Listening, Professionalism, Customer Focus, Organization, Informing Others, Handling Pressure, Phone Skills, Supply Management

RETRIEVE HERB TECH PVT LTD.

**SR. MANAGER:** (January 2018 – February 2019).

* Managing and motivating staff.
* Dealing with any customer queries or complaints.
* Ordering and managing stock.
* Handling payment and helping special promoters.
* Responding to customer demands and managing sure sales targets.
* Approving hiring and firing requests in the group handled by me.
* Regular meeting and reporting to management to improve sales.
* Ability to deliver monthly or annual targets.
* Excellent relationship with customers.
* Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analysing sales options.

QUIKER INDIA PVT LTD.

**KEY ACCOUNT MANAGER:** (March 2017- December 2017)

* Daily account visit & getting an appointment for meeting with the concerned person.
* Presentation and achieve monthly revenue/target.
* Establish and maintain relationship with client.
* Focusing on growing and developing existing clients.

INDIAN INSTITUTE OF HARDWARE TECHNOLOGY

**BUSINESS DEVELOPMENT EXECUTIVE**: (September 2014 to January 2017)

* Providing IT Solutions to Educational Institutes.
* Providing Communication Services for schools and colleges.

* Product Demonstration for Parents and Teachers.

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| **SKILLS AND COMPETENCIES** |

**Professional**

* Can calculate figures and amounts such as discounts, commissions, proportions and percentages.
* Strong ability to multi-task, prioritize and execute.
* Ability to perform under pressure and stressful conditions.
* Flexibility with commercial awareness.
* Problem Solving Skills.

**Personal**

* Self-Confident and eager to learn new Skills.
* Good team worker, willing to work hard and ability to learn quickly.

**Areas of Expertise**

* Customer service
* Organizing staff
* Marketing campaigns
* Generating Profit to company

**Computer Skills:**

* MS Word, MS Excel, MS Power Point, E-mail, Internet Browsing

**Educational Qualification**

* BCA from Gulbarga University.
* PUC from Latur University.
* SSLC from Karnataka Secondary Education Examination Board.

**Languages Known:**

English, Hindi, Kannada, Telugu, Marathi.

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| Marital status | : Single |
| Date of Birth | : 12-05-1989 |
| Sex | : Male |
| Religion | : Hindu (mochi) |
| Mother Tongue | : Marathi |
| Mobile | : +91 8660032505 |
| Nationality | : Indian |

**Personal Profile**

**Declaration:**

I hereby declare that the above-mentioned information is true to the best of my knowledge. I promise to be a professional seeking every opportunity to learn new things from everyday experience.

Thanking You

Place : Bangalore Yours Faithfully

Prashant Sagar