RESUME



AKARSH ANIL

KADAVUPUZHA (H) THAMPALAKADU (PO) KANJIRAPPALLY KOTTAYAM KERALA, INDIA

PIN: 686506

Email: akarshanil@gmail.com

Phone: 91-9497886391 91-9207736391

CAREER OBJECTIVE

Seeking a position in the field of MANAGEMENT, where fresh talent will add value to operations and utilize my skills and abilities to attain the best level of professional achievement and to contribute beneficially to the resources of the company.

WORK EXPERIENCE

1. Assistant Manager Sales -Business Loan

BAJAJ FINANCE LTD Feb -2016

Ø Responsibilities

- Coordinating DSA Sales
- Increase Sale Volume
- Achieving sales target and cross selling insurance
- Exploring new markets and in allocating resources to most profitable opportunities.
- Identifying the need of sales training, analyzing changing market trends, channel deployment etc. Also giving feedback & suggestions to the RSM.

2.Sales Officer HDFC Bank

(HBL GLOBAL PVT LTD) –Home Loan ,kanjirappally, kottayam Apr 2015- Feb 2016

Ø Responsibilities

- Increase sale
- Achieve branch target

3. Account Assistant

THAKADIYEL, ponkunnam kottayam, Kerala Aug 2014-Dec 2014

Ø Responsibilities

- Preparing bank reconciliation statement
- Recording day to day transactions
- Maintaining purchase register
- Day book
- Cash handling
- Stock entry
- Checking debtors and creditors

4. Accounts Trainee

BT RUBBERS Vilakumadam, kottayam, Kerala May 2011-June 2012

\emptyset Responsibilities

- Maintain records on tally
- Preparing bank reconciliation statement
- ,Recording day to day transactions
- Maintaining purchase register
- Day book

ACADEMIC PROFILE

Examination passed	Year	Name of the Board/ University	School/College Studied	% of marks
MBA	2014	Kerala University, Thiruvananthapuram	CIMAT Monvila,Thiruvananthapuram	63%
BBA	2011	MG University, Kottayam	MES College Erumely, Kottayam	59%
HSE	2008	Board of H.S.E	Govt HSS, Panamattam , Kottayam	71%
SSLC	2006	Board of Secondary Examination	SRV NSS Chirakadavu, Kottayam	66%

PERSONAL DETAILS

D.O.B : 30-01-1990

Father 's Name : KR OMANAKUTTAN

Gender : Male

Marital Status : Single

Contact No : 91-9497886391

E-mail ID : akarshanil@gmail.com

Nationality : Indian Religion : Hindu

Languages Known: Malayalam, English, Tamil

Programming skills: MS OFFICE, EXCEL, TALLY ERP 9

<u>Technical skills</u> : Good Computer skills

<u>Areas of Interest</u>: Finance, Accounting, Operations, Credit, Risk,

CO-CURRICULAR ACTIVITIES

Hobbies : Martial arts practices, Reading books, Cricket, Traveling,

Movie, Music

DECLARATION

I here by declare that the details furnished above by me are true to my best of my knowledge and belief.

Place: KANJIRAPPALLY

Date: 10 / 11 / 2016 yours faithfully,

(AKARSH ANIL)